

The Results: Ease and Insight

Before zlien, thyssenkrupp Elevator Corporation struggled to manage and track mechanics lien and notice deadlines with a manual, time-consuming process. Without a system of reporting or a sophisticated electronic interface, thyssenkrupp Elevator Corporation relied on human tracking of complicated lien laws and lacked a big-picture perspective.

With zlien, thyssenkrupp Elevator Corporation achieved...



thyssenkrupp

Visibility

Comprehensive online platform allows management to see what is going on throughout the entire company and maintain accountability.

Automation

Automatic deadline tracking in all states and customized preferences allows thyssenkrupp Elevator Corporation to automatically send notices on all projects and have full control until the last second.

Analytics

Detailed reports and A/B testing measure how process impacts A/R and empowers management to optimize lien policy.

Improvements

These improvements to thyssenkrupp Elevator Corporation's lien process and policy led to tangible results.

18%

Increase in amount received within 90 days of invoicing by sending preliminary notice.

25%

Average reduction of DSO by sending preliminary notice on new installation and modification projects.

32%

Reduction of average age of outstanding invoices by sending preliminary notice.